

ANNEXURE-II

Prebid Queries - Response

File. No. : 36(24)/2021-CPS

Dated: 05 -01-2021

**Title: Supply, installation and commissioning of Hyper Converged Infrastructure and software” under project “Investments in Indian Council of Agricultural Research Leadership in Agricultural Higher Education (NAHEP)”**

**Against Credit 8776-IN**

All the queries received from the likely bidders were discussed and the same are tabled below.

<b>Prebid Queries and Response GCC, SCC and General</b>					
<b>S. No.</b>	<b>Page No.</b>	<b>Bid Section/Clause</b>	<b>Original Clause as per Bid document</b>	<b>Requested revised Clause by Bidders</b>	<b>ICAR-IASRI Response</b>
1.	2.	ITB	EMD-INR INR 35,00,000 /-	Kindly exempt us against EMD submission  <b>Justification:</b> As per Govt order no P-25020/13/2019-EODB dated 11 <sup>th</sup> September 2019 , EMD is not applicable for Bid submission. WE have attached Government Corrigendum for the same.	<b>No change</b> It is as per Work Bank procurement guidelines. Refer: <a href="https://nahep.icar.gov.in/pdf/Procurement-Manual-NAHEP.pdf">https://nahep.icar.gov.in/pdf/Procurement-Manual-NAHEP.pdf</a>
2.	21	ITB. 19. Bid Security	Bid Security	is MSME bidder exempted from submission of Bid Security, please confirm	<b>No change</b> It is as per Work Bank procurement guidelines. Refer: <a href="https://nahep.icar.gov.in/pdf/Procurement-Manual-NAHEP.pdf">https://nahep.icar.gov.in/pdf/Procurement-Manual-NAHEP.pdf</a>
3.	35	B. Contents of Bidding Documents of SECTION II -	ITB 17.2 (b) (i) Manufacturer’s authorization is: required as per proforma in Section IV.	<b>Bidder1.</b> We hereby request you to kindly allow bidders to submit OEM Authorization for primary product that is HCI and as far as	The bidder has to mandatorily submit the MAF for HCI. But the require licenses of Microsoft Operating system, MS data bases must be in the name of

		BIDDING DATA SHEET		<p>Microsoft is concern they have a lengthy process to release the MAF. Which might take to 2-3 weeks once they will open in mid of jan 2022. Hence, we request you to provied bidder some relaxation on Microsoft authorization letter.</p> <p><b>Bidder2.</b> Request to clarify if MAF needs to be submitted only for major component, HCI or MAF for other RFP components also needs to be submitted.</p> <p><b>Bidder3.</b> Database Management: this is PAC requirement , so kindly exempt for MAF.</p>	ICAR-Indian Agricultural Statistics Research Institute. These licenses must be available online on the Microsoft licensing portal in the account of ICAR-IASRI. The bidder also submits the authentic document for right of use/licenses in the name of ICAR-IASRI for Webhosting manger subscriptions.
4.	39	ITB. SECTION II - BIDDING DATA SHEET  3.A.(a) Financial Capability	a) Financial Capability The Bidder should have a minimum turnover of Rs. 60 crores per year for any three of the last five financial years from the date of bid opening.	a) Financial Capability: The Bidder should have a minimum turnover of Rs. 60 crores average for any three of the last five financial years from the date of bid opening.	No Change
5.	39	3 (b)1	b) The Bidder should be a company registered under the Companies Act, 1956/ 2013 or LLP firm/ Partnership firm under Partnership Act 1932 and in operation of System Integrator/IT Solution for the least 5 years.	b) Experience and Technical Capacity The Bidder should be a company registered under the Companies Act, 1956/ 2013 or LLP firm/ Partnership firm under Partnership Act 1932 and in operation of System Integrator/IT Solution for the least 3 years.	b) The Bidder should be a company registered under the Companies Act, 1956/ 2013 or LLP firm/ Partnership firm under Partnership Act 1932 and in operation of System Integrator/IT Solution from the last 5 years.
6.	40	3(b) 3	The Bidder should have experience with PSUs / Banks (BFSI) /defense/ State/ Central Government /Financial Institutions/ Reputed company within INDIA in providing as per below; Supply &	As most of the ICT infrastructure projects are for a duration of 5 years including FMS, AMC and other services. We would request you to kindly consider ongoing projects as well. This would also enable more bidders to participate.	No Change

			installation of ICT infrastructure including IT equipment/ Software/ Facility Management Service/Human Resources/ Comprehensive AMC having successfully completed at least one work order/supply order of value not less than INR 8 crores during the past 4 years (i.e. FY 2017-18 to 2020-21).		
7.	40	3 (b)4	The Bidder must have on its roll at least 50 technically qualified professionals in the common domain of HCI/ networking/System Administration/systems integration etc.	The Bidder must have on its roll at least 30 technically qualified professionals in the common domain of HCI/ networking/System Administration/systems integration etc.  As the entire installation will be done by OEM professional services team and the support is from OEM, the no of technical qualified professionals is very high. Therefore, we suggest you please keep the same to maximum 15 no's of technical professionals in the common domain of HCI/ networking/ System Administration/systems integration etc.	No Change  No Change
8.		3. Post qualification Requirements (ITB 36.1)-B	If Bidder is not a manufacturer: If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer under Manufacturer's Authorization Form (Section IV, Bidding Forms), the bidder shall demonstrate the above qualifications (a), (b), (c) and the Bidder shall demonstrate that it has successfully completed at least one contracts of similar goods in the past years.	Kindly confirm the Similar goods meaning "Supply & installation of ICT infrastructure including IT equipment/ Software/ Facility Management Service/Human Resources/ Comprehensive AMC "	<b>Clarification:</b> The ICT infrastructure including supply/implementation of Hardware, software and operational support/ human resources provided in Data Centre/cloud environment. But, exclusive of personal use of IT equipment like, desktop, laptop printer etc.

9.	65	SECTION VII – SCHEDULE OF REQUIREMENTS Section B.2	HYPER CONVERGED INFRASTRUCTURE	Do you need 8 node in DC and 8 Node in DR	There are total 8 Nodes under GENERIC HYPERCONVERGED NODES at Section B.2.
10.	65		HYPER CONVERGED INFRASTRUCTURE	HCI 10G switch are not in scope of bidder. Is it going be provided by the end customer	In case the HCI proposed solution, which is similar to existing setup then the existing switches may be used. If the proposed HCI solution is from other OEM, then the bidders have to provide the required switches in redundancy for the complete HCI solution in ICAR-DC and ICAR-DRC.
11.	65		HYPER CONVERGED INFRASTRUCTURE	Is customer to provide Rack space, power cables(fiber or UTP), please confirm.	Only Rack space along with PDU and Colling is available. All the required cables, connectors etc. as per the proposed solution the bidders have to supply and configured in the Setup of DC and DR.
12.	65		HYPER CONVERGED INFRASTRUCTURE	Which RF factor(2/3) need to be consider while designing the solution	RF2 is intended to be configured on day 1, however, the proposed solution should have all the functionality to convert to RF3 in future.
13.	65		HYPER CONVERGED INFRASTRUCTURE	Please specify which type of replication required in DC-DR Metro: 0 RPO & 0 RTO NearSync: 1 minute RPO Async: 1 hour RPO	RPO required is not more than 5-10 mins.
14.	77		6. PROFORMA OF CERTIFICATE FOR ISSUE BY THE PURCHASER AFTER SUCCESSFUL INSTALLATION AND STARTUP OF THE SUPPLIED GOODS	4.C.Training of personnel has been done by the supplier as specified in the contract	Kindly confirm How many days person of Training required.

15.	103	SECTION IX. SPECIAL CONDITIONS OF CONTRACT  GCC 18.1	Performance Security to the Purchaser shall be for an amount of 5% of the contract value, valid up to 60 days after the date of completion of performance obligations including warranty obligations.	Kindly reduce PBG from 5% To 3%  Justification: as per advisory issued by Ministry of Finance, Department of Expenditure Procurement Policy Division vide Office Memo No. F.9/4/2020-PPD, dated: 12th Nov 2020, wherein it has been decided that to reduce Performance Security from existing 10% to 3% of the value of the contract WE have attached Government Corrigendum for the same.	<b>No change</b> It is as per Work Bank procurement guidelines. Refer: <a href="https://nahep.icar.gov.in/pdf/Procurement-Manual-NAHEP.pdf">https://nahep.icar.gov.in/pdf/Procurement-Manual-NAHEP.pdf</a>
16.	105	SECTION IX. SPECIAL CONDITIONS OF CONTRACT  GCC 27.1	The maximum amount of liquidated damages shall be: 10% of the contract price.	Kindly reduce the maximum amount of liquidated damages from 10% to 5% of the contract price.  Justification: There is delay in delivery due to pandemic situation	<b>No Change</b>

Sd/-  
AAO, CP&EMS